# EXPLORE23

# Advanced accounting for Escapia users

Bob Smersh, Senior Customer Product Support Specialist





### **Bob Smersh**

RNP

Senior Customer Product Support Specialist

## Agenda

Tips for cleaning

up accounting

Q&A

Advanced accounting

Reports\_

Troubleshooting and solutions

# Advanced accounting overview



## Benefits of advanced accounting practices

## Understand

how your business is performing

## Reduce

audit risk

## Accounting

clean-up & correction Troubleshooting and solutions



## Common challenges or pain points

Chargebacks/external transactions

Adjustments in the bank reconciliation

Unit ownership changes

Reverse/remove processing

**Processing revenue issues** 

Paying open items

**Entering bills** 

## Chargebacks / external transactions: there is a balance in the 1200 account

escapia 🟠 🖼 🙆 Reservations Inbox Front Desk (	Contacts Housekeeping Rates Units Se	rvice Accounting Custom Search Admin	<i>८ @</i> ७ 8
Accounting > Chart Of Accounts			
Chart of Accounts			
Account Type: [All account types]  Show Inactive Action			🔶 New Account
Account	Account Type	Ledger	Balance
1000 Cash on Hand	Other Current Asset	General	\$6,448.87 🔺
1010 Trust Bank Account	Bank	General	\$159,528.40
1100 Credit Card Clearing	Other Current Asset	General	\$0.00
1200 Accounts Receivable	Accounts Receivable	General	\$12.79
2000 Advanced Deposits	Other Current Liability	Customer	(\$43,466.65)
2100 Security Deposit Holding	Other Current Liability	Customer	(\$71,208.00)
2150 GiftCert/FutureBooking Holding	Other Current Liability	General	\$0.00
2199 Folio Transfers & Clearing	Other Current Liability	General	\$0.00
2200 Travel Insurance Collected	Other Current Liability	General	(\$3,309.67)
2250 Damage Waiver Fees	Other Current Liability	General	(\$2,925.00)
2299 Service Order Clearing	Other Current Liability	Service Order	\$1,201.00

## External transactions show up as an adjustment

### **Reconcile Credit Card / eCheck Settlements**

Merchant Account Manual  Statement Date  On or After On or After Od/01/2023 On or Before Od/30/2023 Search Reset Search Reset	
Reference Number Posting Date Statement Date Items Settled Amount Settled Amount Deposited	Adjustment
4/8/2023 04/08/2023 1 1299.96 1099.96	200.00
1 1299.96 1099.96	200.00
Cancel	Save

## External transactions solution

## Confirm

what occurred

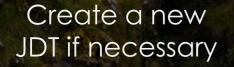
## Make corrections

in the folio as needed

## Reconcile

the credit card settlement

## Adjustments in the bank reconciliation



Enter a new adjustment on the adjustment tab

Reconcile the new adjustment

## Unit ownership changes

Adjust the End Date on existing owner contract

Create new owner contract, start date one day later

No split booking if using payment processing method

Remove/Reverse processing and reprocess if necessary

## Entering bills

## Negative

amount for bills allowed

## Be aware

of reversal date

## lf tax vendor,

use 25xx account

## **Reverse / remove processing**

Always use remove when possible Must use reverse if anything paid

Must use reverse to show on new owner statement

## Processing revenue issues

## Separate

by month for long term

## Allows

for exact rent amount each month

## New reservation

if longer than a year

## Paying open items

Always include negatives For accurate reports, use last day of previous month Paying the EVRN Vendor Bill (transfer to business)

## Reports



## **Summary Trust Reconciliation report**

Start Date	7/1/2023			Report D	ate 7/31/20	)23		Vie	iew Re
Show Zero Balance Subledgers	🔿 True 💿 False	e			tails O True	False			
< < 1 of 1 >	> >	0 10	00% 🗸			Fi	nd   Next		
Summary Trust Reconcil	iation Rep	ort at 7/31	1/2023						
Account Number Account Name		Туре	Subledg	er Name		Bal Fwd	Period Amount	Ending Balance	
		Bank Totals				167,077.23	\$0.00	\$167,077.23	
E		Business				22,419.00	126.68	22,545.68	
Œ		Owner				19,715.31	-31.00	19,684.31	
Œ		Vendor				4,456.49	-500.00	3,956.49	
Œ		Customer				116,140.55	-95.68	116,044.87	
Đ						4,345.88	500.00	4,845.88	
		Subledger T	otale			167.077.23	\$0.00	\$167,077,23	

Page 1 of 1

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## **Business OIAP Check Distribution**

Accounting > Reports > Account	s Payable > B	usiness OIAP Check	Distribution			
Start Date 5/1/2023 Check Number Check:1122334, Jun 30	2023 , 8909.21 🗸	End Date 7/3	1/2023			View Report
$  \triangleleft \langle 1 \rangle$ of $1 \rangle   \downarrow \rangle$	) U [	100% 💙			Find   Next	
Business OIAP CheckCheck Number1122334Check JE NumberJE-00000	[	Date: 6/30/20	023			
GL Account	Acct Number	Name	JE Number	Posting Date	Description	Amount
■2300.1000 Management Fees						-1,497.50
■2300.1050 Reservation Fees						-2,300.00
■2300.1100 Housekeeping Fees						-3,555.00
■ 2300.1170 CC Fees from Guest						-1,514.55
■ 2300.1300 Cancellation Fees						-49.50
2300.1500 Travel Agency Commissions						7.34
					Distribution Tot	al -8,909.21

## **Business Summary Trial Balance**

RptYear 2	> Reports > Trial Balance	e > Business	Summary Tria	Dalatice - Mi	one ny by rear						View Report
< <	1 of 1 > ⊳	Ŭ 10	00% 🗸		<b>e</b> (	a	Find   Next			1	
Busine	ss Summary Trial Ba	alance 202	23								
GL Number	Account Name	Bal Fwd	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
2300.1000	Management Fees	-30,799.92	0.00	-70.00	-70.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1050	Reservation Fees	-8,355.00	-100.00	-300.00	-400.00	-100.00	-400.00	0.00	0.00	0.00	0.00
2300.1060	Service Order Markups	-222.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1100	Housekeeping Fees	-42,786.00	0.00	-650.00	-600.00	-850.00	0.00	-5.00	-31.00	-2.00	0.00
2300.1150	Bike Rentals	-200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1170	CC Fees from Guest	-3,238.52	-86.55	0.00	-218.38	-167.46	-135.18	0.00	-95.68	0.00	0.00
2300.1200	Maintenance Fees	-3,560.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1300	Cancellation Fees	-112.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1400	Purchase Discounts	-200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1500	Travel Agency Commissions	554.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1600	Misc. Fees	-425.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1700	Misc. Expenses	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1800	Bank Interest	-73.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1840	Bank Service Fee	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1850	VRP CC Charges	399.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2300.1875	Over & Short	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Net Income/Expense	-88,907.27	-186.55	-1,020.00	-1,288.38	-1,117.46	-535.18	-5.00	-126.68	-2.00	0.00
2300.9000	Business Payout	84,110.58	0.00	0.00	0.00	40.05	0.00	8,909.21	0.00	0.00	0.00
	Business Balance	-4,796.69	-186.55	-1,020.00	-1,288.38	-1,077.41	-535.18	8,904.21	-126.68	-2.00	0.00

## Unit Management report (pt.1)

Start Date	4/1/2023		End Date	4/30/2023	] 🛗	View Report
Min BR		🗹 NULL	Max BR		VULL	
Min BA		🛃 NULL	Max BA		🔽 NULL	
Office	All 🗸		Location	All 🗸		
Option 1	Area - All 🗸		Option 2	View - All 🗸		
Option 3	Hot Tub - All 🗸		Show Inactive Units	🔿 True 💿 False		
Unit	All		Unit Group	All		
Hide Occupancy	Info 🔿 True 💿 False					

## Unit Management report (pt.2)

Start Date: 4 End Date: 4					eport Date: 8/00 enerated By: bs	2023 5:45:26 PM mersh	
Selected Un	its: Options (Area - All, View - Al	I, Hot Tub - All)					
		Current Period	Same Period	Percent Incr / Y	TD (End Date)	YTD (End Date)	Percent Incr/
Unit Code	Friendly Name	This Year	Last Year	(Decr)	This Year	Last Year	(Decr)
B001	Bob's Place						
	Rental Revenue	609.09	990.00	-18.27 %	1,559.09	990.00	57.48 %
	Management Fee	-161.92	-198.00	-19.27 %	-161.82	-198.00	-19.27 %
	Renter Nights	6	7	-14.20 %	21	7	200.00 %
	Occupancy %	20.00 %	23.33 %	-3.33 %	17.50 %	5.83 %	11.67 %
	Owner Nights	0	0	0.00 %	6	0	100.00 %
	Average Rate/Nt	134,85	141.43	-4.05 %	74.24	141.43	-47.51 %
	Housekeeping Services	0.00	0.00	0.00 %	0.00	0.00	0.00 %
	Purchases	0.00	0.00	0.00 %	0.00	0.00	0.00 %
	Maintenance & Repair	0.00	0.00	0.00 %	0.00	0.00	0.00 %
	Other Income/Expense	0.00	0.00	0.00 %	0.00	0.00	0.00 %

# Accounting clean-up best practices



## Check your Chart of Accounts (pt.1)

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Accounting > Chart Of Accounts

### **Chart of Accounts**

Account Type: [All account types]			
Action >			🔶 New Account
Account	Account Type	Ledger	Balance
1000 Cash on Hand	Other Current Asset	General	\$6,448.87
1010 Trust Bank Account	Bank	General	\$159,528.40
1100 Credit Card Clearing	Other Current Asset	General	\$0.00
1200 Accounts Receivable	Accounts Receivable	General	\$12.79
2000 Advanced Deposits	Other Current Liability	Customer	(\$43,468.65)
2100 Security Deposit Holding	Other Current Liability	Customer	(\$71,208.00)
2150 GiftCert/FutureBooking Holding	Other Current Liability	General	\$0.00
2199 Folio Transfers & Clearing	Other Current Liability	General	\$0.00
2200 Travel Insurance Collected	Other Current Liability	General	(\$3,309.67)
2250 Damage Waiver Fees	Other Current Liability	General	(\$2,925.00)
2299 Service Order Clearing	Other Current Liability	Service Order	\$1,201.00

## Check your Chart of Accounts (pt.2)

escapia. 🟠 🖼 🙆 Reservations Inbox Front Desk	Contacts Housekeeping Rates Units Se	rvice Accounting Custom Search Admin	<u>२</u> Ø ७ 8
Accounting > Chart Of Accounts			
V105 N.			
Chart of Accounts			
Account Type:			
[All account types]			
Action >			🔶 New Account
Account	Account Type	Ledger	Balance
2300 Payable to Business	Accounts Payable	General	\$0.00
2300.1000 Management Fees	Other Current Liability	Business	(\$30,939.92)
2300.1050 Reservation Fees	Other Current Liability	Business	(\$9,655.00)
2300.1060 Service Order Markups	Other Current Liability	Business	(\$222.00)
2300.1100 Housekeeping Fees	Other Current Liability	Business	(\$44,824.00)
2300.1150 Bike Rentals	Other Current Liability	Business	(\$200.00)
2300.1170 CC Fees from Guest	Other Current Liability	Business	(\$3,947.03)
2300.1200 Maintenance Fees	Other Current Liability	Business	(\$3,560.00)
2300.1300 Cancellation Fees	Other Current Liability	Business	(\$112.50)
2300.1400 Purchase Discounts	Other Current Liability	Business	(\$200.00)
2300.1500 Travel Agency Commissions	Other Current Liability	Business	\$554.69
2300.1600 Misc. Fees	Other Current Liability	Business	(\$425.00)
2300.1700 Misc. Expenses	Other Current Liability	Business	\$100.00
2300.1800 Bank Interest	Other Current Liability	Business	(\$73.02)
2300.1840 Bank Service Fee	Other Current Liability	Business	\$10.00
2300.1850 VRP CC Charges	Other Current Liability	Business	\$399.99
2300.1875 Over & Short	Other Current Liability	Business	\$0.01
2300.9000 Business Payout	Other Current Liability	Business	\$70,640.84

## Check your Chart of Accounts (pt.3)

Accounting > Chart Of Accounts

### Chart of Accounts

Account Type:			
[All account types] V Show Inactive			
Action )			🔹 New Account
C Account	Account Type	Ledger	Balance
2400 Payable to Owners	Other Current Liability	Owner	(\$19,682.31)
2450 Accrued Payments to Owners	Accounts Payable	Owner	\$0.00
2500 Payable to Tax Entity	Other Current Liability	Vendor	\$0.00
2510 King County Tax	Other Current Liability	Vendor	(\$2,352.76)
2520 Pierce County Tax	Other Current Liability	Vendor	(\$1,041.80)
2600 Payable to Vendors	Accounts Payable	Vendor	(\$551.93)
2750 Payable to Customers	Accounts Payable	Customer	(\$200.00)

## Check your Chart of Accounts (pt.4)

Accounting > Chart Of Accounts

#### **Chart of Accounts**

#### Account Type: ✓ □ Show Inactive [All account types]

Account	Account Type	
3000 Unit / Owner Equity	Equity	
3000.1100 Unit Income	Equity	
3000.1200 Misc. Income	Equity	

	100 C V 40 C V 4		
3000 Unit / Owner Equity	Equity	General	\$0.00
3000.1100 Unit Income	Equity	Unit	(\$129,416.32)
3000.1200 Misc. Income	Equity	Unit	(\$510.00)
3000.1300 Management Fees	Equity	Unit	\$26,439.92
3000.1350 Reimbursements to Guests	Equity	Unit	\$0.00
3000.1400 Housekeeping Service	Equity	Unit	\$20,649.00
3000.1500 Maintenance & Supplies	Equity	Unit	\$3,285.09
3000.1600 Purchases	Equity	Unit	\$0.00
3000.1700 Telephone	Equity	Unit	\$0.00
3000.1800 Association Dues	Equity	Unit	\$0.00
3000.1900 Utilities	Equity	Unit	\$0.00
3000.2000 Misc. Expense	Equity	Unit	\$0.00
3000.2100 Travel Agent Commissions	Equity	Unit	\$200.00
3000.2300 Service Order Billing	Equity	Unit	\$4,743.00
3000.3000 Allocate To/From Owner	Equity	Unit	\$74,609.31

Ledger

New Account

Balance



## **Unprocessed Bookings report**

Reservations	> Reports :	<ul> <li>Negative Folio Balance Repo</li> </ul>	ort			
OfficeID Ma	ain Office					
⊲ <	1 of 1	> > [1009	· •			Find
Negative	e Folio Rep	oort - 8/4/2023			8/4/20	23 10:22:19 AM Page 1 of 1
Res No	Last Night	Booked Res Name	Status	Process	Туре	Balance
Main Office						8
RES-00228	4/12/2023	3/30/2023 Bob Jones	Confirmed	Unprocessed	Renter	-822.45
RES-00082	11/3/2015	6/2/2015 EscapiaNET: Matthew Lee	Confirmed	Fully Processed	Renter	-154.45
RES-00191	6/11/2021	5/27/2021 Lester Newtester	Confirmed	Unprocessed	Renter	-100.00
RES-00095	11/27/2015	12/10/2015 Public	Confirmed	Fully Processed	Renter	-82.50
RES-00041	7/20/2013	7/3/2013 Mary Smith	Confirmed	Fully Processed	Renter	-10.00
RES-00205	5/13/2022	4/21/2022 Bob Test	In Progress	Unprocessed	Renter	-874.02
RES-00106	7/1/2016	6/8/2016 New Test	In Progress	Unprocessed	Renter	-182.50
RES-00107	12/10/2016	7/26/2016 Joe Tester	Confirmed	Fully Processed	Renter	-182.50
RES-00117	2/9/2017	1/23/2017 Joe Tester	Confirmed	Fully Processed	Renter	-182.50
RES-00125	6/16/2017	7/27/2017 Joe Tester	In Progress	Fully Processed	Renter	-82.50



## Advance Deposits by Reservation

Ending Posting Date	7/31/2023	Sort By Departure Date 🗸	View Report
Show Zero Balance Reservations	False 👻	Display Level Res Summary 💙	
Office	All Offices 💙		

### Advance Deposits by Reservation: 1/1/2000 - 7/31/2023

Guest Name	Res Number	Arrival	Departure	Amount
Jayne, Sallie	■ RES-00002	10/13/2011	11/20/2011	-5,225.00
Tester, Lester	■ RES-00016	2/17/2012	2/21/2012	-500.00
Tester, Tracy	■ RES-00018	3/17/2012	3/24/2012	-500.00
Smith, Alias	<b>RES-00021</b>	5/5/2012	5/12/2012	-1,000.00
Jones, Alias	■ RES-00022	5/31/2012	6/12/2012	-2,046.00
Tester, Lester	■ RES-00024	9/1/2012	9/8/2012	-125.00

## **Unsettled CC Payments**

Accounting	> R	eports >	Banking	> Unsett	ed CC Payments					
ShowRever	rsals ()	True 💿 False	e							View Report
⊲ <	1	of 1	> >	U	100% 🗸		¢		Find   Next	
Unsettl	ed C	C Paym	ents				lan -			
Account Number	Doc Is Reversal Posting Document Type Date Number			Transaction I	Amount					
1100	0				GL 1100 Total				0.00	
						(	Out of Balan	ce Amount	0 Page 1 of 1	

## Third-party Escapia consultants

For large projects beyond the scope of tech support

Clean-up Bank reconciliations List available upon request

## Summary

Use Escapia to its fullest potential 

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Stay on top of the little things 

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Ask for assistance from Escapia support

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Consider outside help if needed

**A** 

## FREE Professional Services (normally \$250 per hour!)

### Topics

- Vrbo Health & Wellness
- Rates Manager
- New Unit Editor, Owners, Contracts
- Reservations
- Housekeeping
- Service Orders
- Correspondence
- Owner Portal

## Sign up with QR code below or at www.escapia.com/training







